

# **From Vaccine Hesitancy to Vaccine Confidence: Approaches to Communication with Parents**

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# What Is Vaccine Hesitancy?

- Intent to skip or delay at least 1 of the vaccines recommended by the Advisory Committee on Immunization Practices (ACIP)<sup>1,2</sup>
- Uncertainty as to whether a vaccine should be administered in accordance with the ACIP recommended immunization schedule<sup>1,2</sup>
  - In spite of that uncertainty, some vaccine-hesitant parents will allow their children to be immunized anyway<sup>2</sup>
    - Such parents are at risk for skipping or delaying other vaccines down the road<sup>3</sup>
- Steps that health care professionals (HCPs) can take to minimize the impact of vaccine hesitancy<sup>4</sup>:
  - Establish trusting relationships with parents and patients
  - Provide appropriate educational materials

**References:** 1. Heller G, Roberts M. Turning the tide: addressing vaccine hesitancy and timely immunizations through a social marketing campaign. Presented at: 44th National Immunization Conference, Atlanta, Georgia, April 21, 2010. Abstract 22697. 2. Opel DJ, et al. *Hum Vaccines*. 2011;7(4):419-425. 3. Dempsey AF, et al. *Pediatrics*. 2011;128(5):848-856. 4. Gust DA, et al. *Pediatrics*. 2008;122(4):718-725.

# What Is Vaccine Confidence and Why Is It Necessary?

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- Vaccine confidence is trust in the:
  - Safety and efficacy of immunizations
  - Reliability and competence of the HCPs who administer vaccines
  - Motivations of policy makers who decide which immunizations are needed and when they should be administered
- Vaccine confidence increases the likelihood of our achieving and maintaining high immunization rates
  - Left unchecked, declines in vaccine confidence ultimately lead to increasingly widespread vaccine refusal

**Reference:** 1. Bergquist S. Vaccine confidence/hesitancy update. Presented at: National Vaccine Advisory Committee Meeting, Washington, DC, February 6, 2013.

# Factors Leading to the Decline in Vaccine Confidence

- Increase in:
  - Number of new vaccines for various diseases
  - State-level school entry immunization mandates
- Continued success of vaccines in controlling diseases that parents and patients no longer remember and rarely see<sup>1</sup>
- Rise in consumerism, which has<sup>2</sup>:
  - Encouraged parents and patients to shop around for an HCP and actively search for information about vaccines
  - Eroded parents' and patients' trust in HCPs
- Spread of misinformation via mass media, social media, and the internet<sup>3,4</sup>
- Growing willingness to question the integrity of scientists, public health officials, and anyone else involved in formulating immunization policies<sup>5</sup>

**References:** 1. Harrington JW. *Consultant Ped.* 2011;10(11):S17-S21. 2. Timmermans S, Oh H. *J Health Soc Behav.* 2010;51(suppl):S94-S106. 3. Opel DJ, et al. *Arch Pediatr Adolesc Med.* 2009;163(5):432-437. 4. Kennedy A, et al. *Health Affairs.* 2011;30(6):1151-1159. 5. Colgrove J. *State of Immunity: The Politics of Vaccination in Twentieth-Century America.* Berkeley, CA: University of California Press; 2006.

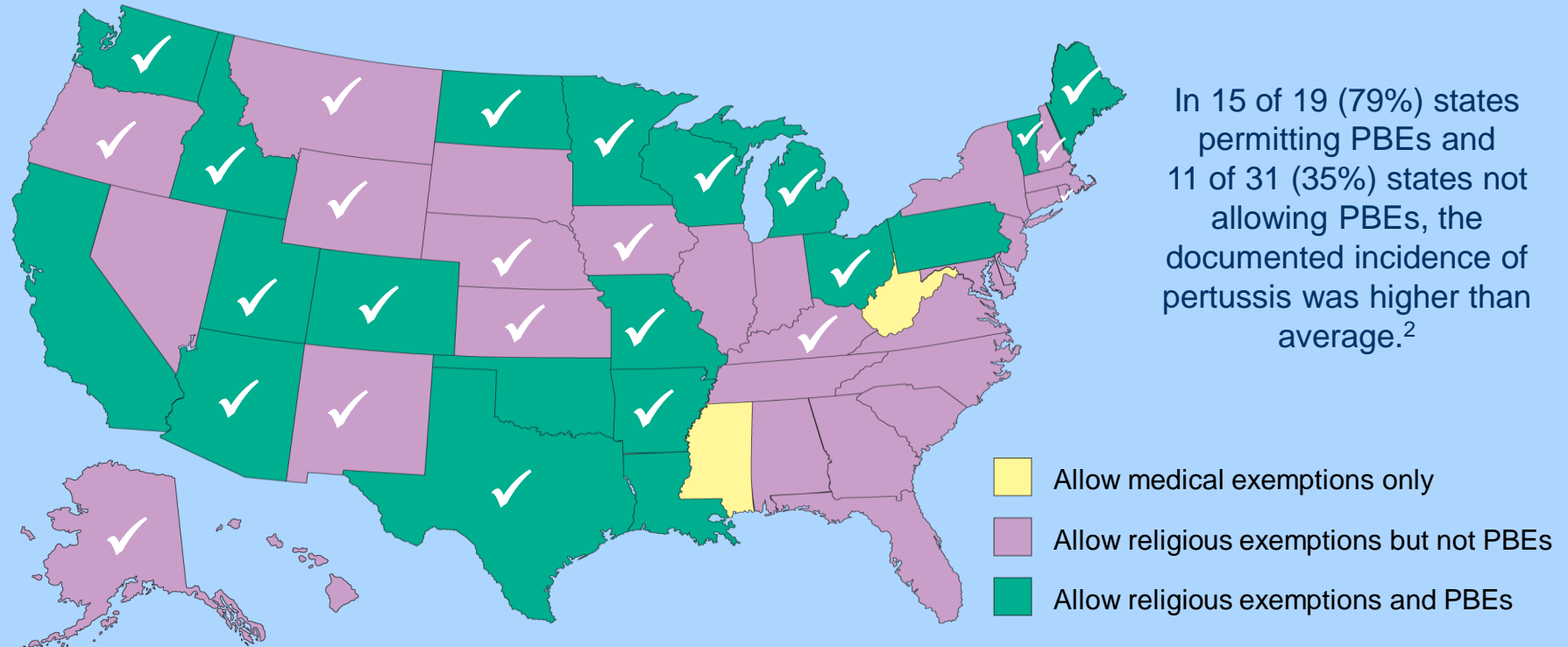
# Impact of Non-Medical Exemptions on Vaccination Rates

- Overall mean state-level rates of non-medical exemptions have increased; pace of that increase has accelerated<sup>1-3</sup>
- Vaccination coverage rates are lower in states with personal belief exemptions (PBEs) than in states permitting only religious exemptions<sup>1,3</sup>
- Children with non-medical exemptions tend to aggregate within schools and communities<sup>2,4</sup>
- Vaccine-preventable diseases tend to cluster in areas where exemption rates are highest<sup>5-8</sup>

**References:** 1. Omer SB, et al. *N Engl J Med*. 2012;367(12):1170-1171. 2. Omer SB, et al. *N Engl J Med*. 2009;360(19):1981-1988. 3. Omer SB, et al. *JAMA*. 2006;296(14):1757-1763. 4. Buttenheim A, et al. *Am J Public Health*. 2012;102(8):e59-e67. 5. Centers for Disease Control and Prevention (CDC). *MMWR*. 2008;57(8):203-206. 6. Omer SB, et al. *Am J Epidemiol*. 2008;168(12):1389-1396. 7. Imdad A, et al. *Pediatrics*. 2013;132(1):37-43. 8. Atwell JE, et al. *Pediatrics*. 2013;132(4):624-630.

# High Incidence of Pertussis in States That Allow PBEs: US, 2013

White check marks indicate states where the documented incidence of pertussis exceeded the national average during 2013.<sup>1</sup>



<sup>a</sup> In Missouri, PBEs are permitted only for children in day care, preschool, and nursery school.<sup>2,3</sup> Map adapted from Harrington JW.<sup>3</sup>

**References:** 1. CDC. 2013 Provisional Pertussis Surveillance Report, March 2014. <http://www.cdc.gov/pertussis/downloads/pertussis-surveillance-report.pdf>. Accessed April 28, 2014. 2. National Conference of State Legislatures. States with religious and philosophical exemptions from school immunization requirements. <http://bit.ly/14m1gjt>. Accessed April 28, 2014. 3. Harrington JW. *Consultant Ped.* 2011;10(11):S17-S21.

# High Incidence of Measles in States That Allow PBEs: US, 2011

Red check marks indicate states that allow PBEs and had a high incidence of measles during 2011.<sup>1,2</sup>

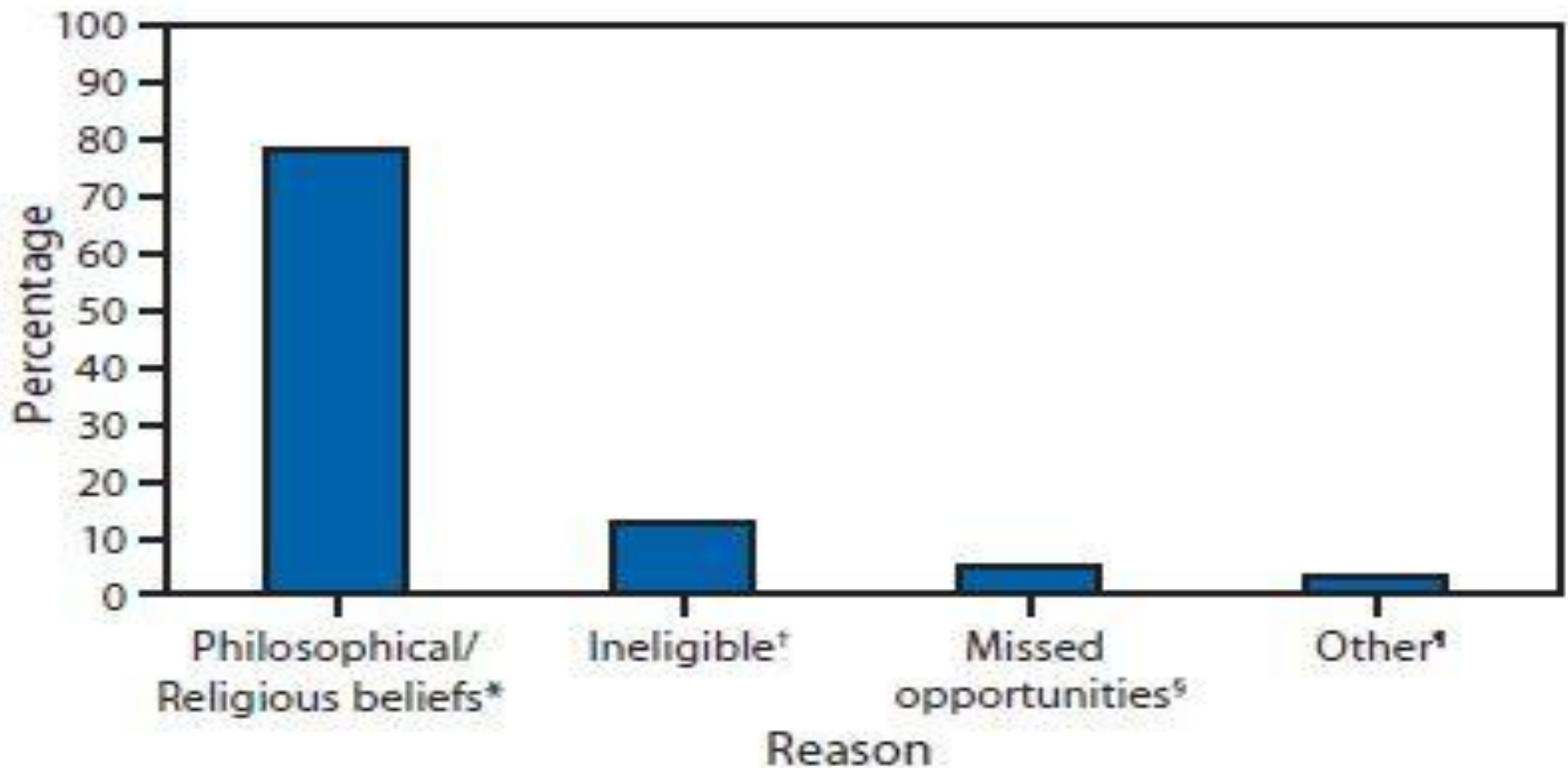


<sup>a</sup> Import-associated describes cases brought into the US from other countries; cases linked epidemiologically to importations of measles into the US; cases with virologic evidence suggesting recent importation; and cases linked to patients with virologic evidence of recent importation. Map reproduced from CDC.<sup>1</sup>

**References:** 1. CDC. *MMWR*. 2012;61(15):253-257. 2. National Conference of State Legislatures. States with religious and philosophical exemptions from school immunization requirements. <http://bit.ly/14m1gjt>. Accessed April 28, 2014.

# High Prevalence of PBEs Among US Residents With Measles: January 1–July 13, 2013

Of the 117 US residents with measles who were unvaccinated against the disease, 79% had philosophical or religious objections.





# Vaccine-Hesitant Parents Are Not All the Same<sup>1</sup>

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- In a study by Gust and colleagues, 28% of parents had doubts about vaccination
- Concern about vaccine safety was a predictor of vaccine delay or refusal
- Parents with doubts about immunizations differ in their reasons for those doubts

# Types of Vaccine-Hesitant Parents

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- Uninformed but educable
  - Want education to counter anti-vaccine information
- Misinformed but correctable
  - Need information about vaccine benefits
- Well-read and open-minded
  - Want to intelligently discuss pros and cons
- Strongly vaccine-hesitant
  - Willing to listen but not likely to change their mind right away
- Strong-willed and committed against vaccines
  - Want to sway the HCP to *their* line of thinking

# The ASK Approach for Effective Immunization Communication

- **A**cknowledge the parent's or patient's concerns
  - Ask for clarification to understand *those concerns*; sometimes a simple fact is all that's needed to dispel a myth or misunderstanding
- **S**teer the conversation
  - Refute the myth or misunderstanding with facts
  - If the parent or patient is *not* already committed against vaccines, continue your conversation to identify additional obstacles
- **K**now your facts; be confident and prepared
  - Recommend or provide reading material
  - Refer the parent or patient to reliable internet resources
  - Make your professional recommendation crystal clear

# The CASE Framework for Conversations about Vaccines

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- **C**orroborate
  - Acknowledge the parent's or patient's concern
  - Find some point on which you and the parent or patient can agree
  - Set the tone for a respectful conversation
- **A**bout me
  - Talk about what you've done to enhance your knowledge and expertise (eg, attended a conference)
- **S**cience
  - Describe what science has to say about the topic in question
- **E**xplain and advise
  - Offer your recommendation, based on the science

# How to Broach the Topic of Vaccines With Parents and Patients

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- Use a presumptive format (eg, “Well, we have to do some shots today”)
  - This approach presupposes that the patient will be immunized, thereby increasing the likelihood of vaccine acceptance
- Refrain from using a participatory format (eg, “What do you want to do about shots?”)
  - This approach implies that choosing not to vaccinate is medically acceptable

# Tips for Handling Vaccine Hesitancy

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- Take a (or another) deep breath
  - Listen to the parents and patients
  - Identify *their* questions or problems
  - Make no assumptions
- Have a plan
  - What is your practice philosophy?
  - Will you see families who outright refuse all vaccines for their children?
- Tailor your advice to each individual parent and patient, based on his or her concerns

# Tips for Handling Vaccine Hesitancy

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- Document your discussion with the parent and patient
- Revisit the discussion at each subsequent visit
  - Inform the parent and patient that you will be doing so
- For parents and patients who refuse, provide the Vaccine Information Statement and consider using a Refusal to Vaccinate form
- For unimmunized or partially immunized patients, flag the chart for the benefit of yourself and other HCPs, in the event that those patients require sick visits
- Be direct, clear, and authoritative with respect to your office's philosophy and policy vis-à-vis a parent's or patient's ongoing refusal to vaccinate
  - Know the plan, and maintain a consistent approach within your practice

# Tips for Handling Vaccine Hesitancy

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- “Help me understand how you came to that decision”
- “Help me understand your reasons for feeling that way”
- “What is it about vaccines that worries you?”
- “Share with me what you’ve read”
- “Share with me what you’ve heard about getting 2 or more shots at once”



# Concerns That Have Been Raised Regarding Vaccines

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- “Overloading of the immune system”<sup>1,2</sup>
- “Autism or other neurologic side effects”<sup>1</sup>
- “Mercury exposure and brain damage”<sup>1,3</sup>
- “Aluminum toxicity and brain damage”<sup>1,3</sup>
- “Formaldehyde injection”<sup>3</sup>

**References:** 1. Harrington JW. *Consultant Ped.* 2011;10(11):S17-S21. 2. Offit PA, et al. *Pediatrics.* 2002;109(1):124-129. 3. Offit PA, Jew RK. *Pediatrics.* 2003;112(6):1394-1401.

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# Key Facts About Multiple Vaccines and the Immune System

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- An infant's immune system has the capacity to respond to thousands of antigens at any given time<sup>1</sup>
  - Immune system is constantly replenished; it cannot be overloaded by the antigens (ie, proteins and polysaccharides) in vaccines<sup>1</sup>
  - In fact, children are exposed to thousands of antigens every day (on toys, doorknobs, and playground equipment)<sup>2</sup>
- Although the number of recommended vaccines has increased over the years, children today typically receive fewer antigens than their parents did in the past<sup>1,2</sup>
- The response to multiple vaccines given during a single visit is similar to the response that occurs when individual vaccines are administered separately<sup>1</sup>

# More Childhood Vaccines— But Fewer Antigens

Thanks to advances in technology, vaccines today contain fewer antigens.  
Even with more vaccines, the total immunologic load is much less.<sup>1,2</sup>

**Number of Immunogenic Proteins and Polysaccharides Contained in Vaccines Over the Past 100 Years**

1900		1960		1980		2000	
Vaccine	Proteins	Vaccine	Proteins	Vaccine	Proteins	Vaccine	Proteins/ Polysaccharides
Smallpox	~200	Smallpox	~200	Diphtheria	1	Diphtheria	1
<b>TOTAL</b>	<b>~200</b>	Diphtheria	1	Tetanus	1	Tetanus	1
		Tetanus	1	WC pertussis	~3000	Acellular pertussis	2-5
		WC pertussis	~3000	Polio	15	Polio	15
		Polio	15	Measles	10	Measles	10
		<b>TOTAL</b>	<b>~3217</b>	Mumps	9	Mumps	9
				Rubella	5	Rubella	5
				<b>TOTAL</b>	<b>~3041</b>	Hib	2
						Varicella	69
						Pneumococcus	8
						Hepatitis B	1
						<b>TOTAL</b>	<b>123-126</b>

WC = Whole-cell.

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**References:** 1. Offit PA, et al. *Pediatrics*. 2002;109(1):124-129. 2. CDC. *Vaccines and How They Work*. 4th ed. CDC, National Immunization Program, Immunization Services Division; 2004.

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# Debunking of the “Link” Between Vaccines and Neurologic Side Effects

- In 2010, *The Lancet* retracted the 1998 report alleging a link between vaccines and autism<sup>1</sup>
  - Numerous studies have demonstrated that no such link exists
- Vaccines are given at around the same time that autism becomes apparent; however, they do not cause autism<sup>2</sup>
  - To explain the difference between causal and temporal relations, use an analogy
  - Signs of autism in a child may predate a vaccination but not be noticed until after a particular vaccine has been given<sup>2</sup>
- The increased number of vaccines recommended for children has *not* resulted in a higher prevalence of neurodevelopmental problems<sup>2-5</sup>

**References:** 1. Healy CM, Pickering LK. *Pediatrics*. 2011;127(suppl 1):S127-S133. 2. Harrington JW. *Consultant Ped*. 2011;10(11):S17-S21. 3. Institute of Medicine. The childhood immunization schedule and safety: stakeholder concerns, scientific evidence, and future studies. Washington, DC: National Academies Press; 2013. 4. DeStefano F, et al. *J Pediatr*. 2013;163(2):561-567. 5. Iqbal S, et al. *Pharmacoepidemiol Drug Saf*. 2013;22(12):1263-1270.

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# Safety of Thimerosal and Aluminum Salts in Vaccines

- Thimerosal: a mercury-containing preservative that helps prevent bacterial or fungal contamination in vaccines<sup>1</sup>
  - No scientific evidence that links thimerosal with autism<sup>2</sup>
  - Symptoms of mercury poisoning differ from those of autism<sup>3</sup>
  - Measles, mumps, and rubella vaccine never contained thimerosal or any other form of mercury<sup>2</sup>
  - As a precautionary measure, thimerosal was removed from nearly all vaccines (the exception being multidose vials) in 2001<sup>2</sup>
    - Yet the incidence of neurodevelopmental problems has continued to rise
- Aluminum salts: an adjuvant to enhance the immune response<sup>2</sup>
  - Safety is well established<sup>1,2</sup>
  - All infants are exposed to aluminum in the environment (eg, breast milk, infant formulas)<sup>1</sup>

**References:** 1. Offit PA, Jew RK. *Pediatrics*. 2003;112(6):1394-1401. 2. Harrington JW. *Consultant Ped*. 2011;10(11):S17-S21. 3. Healy CM, Pickering LK. *Pediatrics*. 2011;127(suppl 1):S127-S133.



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# Key Facts About Formaldehyde<sup>1</sup>

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- Is used to inactivate:
  - Viruses that cause influenza and polio
  - Tetanus and diphtheria toxins
- Is diluted during the manufacturing process
- Is required for the synthesis of thymidine, purines, and amino acids in all humans
  - Quantity of formaldehyde found naturally in an infant's blood is 10-fold greater than that contained in any individual vaccine

# Providing Parents With Accurate Information

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- Most parents seek out information about vaccine safety from other people and from media outlets before taking their child to be immunized<sup>1</sup>
  - Parents are increasingly using the internet to obtain vaccine information
- HCPs remain 1 of the most important sources of information and advice for parents making immunization decisions and can help build parental confidence in vaccines<sup>1-3</sup>
- Assisting HCPs in their efforts to communicate with parents about vaccines should remain a priority for national, state, and local immunization programs<sup>2</sup>

# Helpful CDC and AAP Resources for HCPs

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- CDC resources for vaccine conversations with parents:  
<http://1.usa.gov/18TMMbH>
- AAP webpage titled *Communicating with Families*:  
<http://bit.ly/14INSM5>
- AAP webpage titled *Parental Refusal to Vaccinate*:  
<http://bit.ly/11K7cNR>
  - Refusal to Vaccinate form
  - AAP clinical report, titled “Responding to Parental Refusals of Immunization of Children”<sup>1</sup>
  - Coding resources for vaccine refusal
  - Sample office vaccine policy statement (for distribution to parents)
  - Sample office poster
  - Resources to answer questions

# Helpful Resources for Parents

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- Vaccine Education Center at The Children's Hospital of Philadelphia: <http://bit.ly/1iFt4r4>
- AAP's Childhood Immunization Support Program: <http://bit.ly/15FmyHW>
- Vaccinate Your Baby: <http://www.vaccinateyourbaby.org>
- Offit PA, Bell LM. *Vaccines: What Every Parent Should Know*. New York, NY: IDG Books; 1999
- Humiston SG, Good C. *Vaccinating Your Child: Questions and Answers for the Concerned Parent*. Atlanta, GA: Peachtree Publishers; 2000
- Fisher MC. *Immunizations & Infectious Diseases: An Informed Parent's Guide*. Elk Grove Village, IL: AAP; 2005
- Myers MG, Pineda D. *Do Vaccines Cause That? A Guide for Evaluating Vaccine Safety Concerns*. Galveston, TX: Immunizations for Public Health; 2008

# Additional Resources for HCPs and/or Parents

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- Immunization Action Coalition:  
<http://www.vaccineinformation.org>
- Immunization Education Program of the AAP's Pennsylvania chapter:  
<http://www.paiep.org>
- Institute for Vaccine Safety, Johns Hopkins Bloomberg School of Public Health:  
<http://www.vaccinesafety.edu>
- National Association of Pediatric Nurse Practitioners:  
<http://bit.ly/13f06Du>
- National Network for Immunization Information:  
<http://www.immunizationinfo.org>
- Pediatric Infectious Diseases Society position statement on PBEs:  
<http://bit.ly/187OMjv>

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# Discussion